**PRIYANKA RANE**

Email: [shines.priyanka@gmail.com](mailto:shines.priyanka@gmail.com)

Mobile no: 07038236737

**Career Objective**

To work in a competitive sector & to be an asset to the organization where in I can utilize & improve my skills with the best of my knowledge & potential and achieve my personal as well as the organization goal.

**CareerSummary**

* An Engaging Banking professional bringing more than 2 years of success in banking, I am a skilled professional providing solution to the customer’s problem &providing banking solutions to the rising needs of the customers.

**Work experience**

**2 YEAR and 3 MONTHS**

* Company: **Axis Bank Limited**
* Designation: **OFFICER** (FRONT DESK OFFICER )

**Operational work** / **Cross Sells**- **Cross Selling Banks and Third Party Products**

* Entering and authorizations of Transfer /cash/DD/PO/FD/RTGS/NEFT enteries.
* Corporate salaries processing.
* Ensuring Risk due diligence of the accounts and scrutiny of a/cs to avoid AML risks
* Control of deliverables.
* Ensuring all customer requests are processed and resolved within TAT of 3 working days.
* Ensuring up-to-date knowledge of processes, policies and procedures for efficient and accurate handling of customer queries.
* Hands-on experience on working with Finacle Banking software.
* Checking of Account Opening Forms for Current and Savings Account, according to respective KYC and maintain branch FTR at 100%.
* Managing existing portfolio as well as acquisition of new clients by way of achieving CASA targets thereby increasing book size growth.
* Generate new business to achieve defined sales revenue targets through third party products.
* Deepening of relationship with existing customers who walk-in, through cross sell of all products and services, Enhancing the value of existing accounts, Retention of existing portfolio.
* **NRI** Portfolio: Handling NRI Portfolio
* Building and maintaining healthy business relations with ETB NRI customers, ensuring high customer satisfaction by achieving delivery & service quality norms.

**Internship**

**2 Months**

* Company: ING VYSYA BANK LTD
* Prepared a project report on **“**Forex business potential in Goa market & developing strategies for ING to develop its Forex business”.
* Prepared a project report on “Overall Study of ING VYSYA BANK LTD” Margao Branch.

**1Month**

* Company: Master kitchen solution
* Designation: Marketing Executive

**Certifications:**

* **SP Certification** for General Insurance.
* Certification of Information Technology course.
* Augmentation certificate course in Entrepreneurship and Small Business Management.

**Professional Achievements**

* Awarded for the excellence in performance for Online Trading Account for opening 40 accounts in PAN India Level.
* Awarded as the best performer in contest for selling of Insurance and TPP.

**Qualification**

* Completed MBA in Finance with First Division from Manonmaniam Sundaranar University-Tirunelveli*,*Tamilnadu (2009-2011) .
* Completed PGPM with dual specialization in Finance and Marketing with Distinction from Management Entrepreneurships Development Academy Bangalore (2009-2011).
* Completed Bachelor of commerce specialization in FAAT [FINANCIAL ACCOUNTING, AUDITING AND TAXATION] from Shree Damodar College of Commerce and Economics, Margao Goa, Goa University (2005-2008) with second division.

**Personal Information**

* Fathers Name: Mr. Pandurang Rane.
* Mothers Name: Mrs. Saroj Rane.
* Date of Birth: 17th July 1988.
* Permanent Address: T-4, Glorious Plaza Apartments,

Opposite multipurpose school,

Borda, Margao- Goa.

* Languages Known: English, Konkani, Marathi, and Hindi.
* Hobbies: Painting, music, Trekking, Reading books,

and surfing on net.

I hereby declare that all the information provided is true to the best of my Knowledge

Priyanka Rane.